



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #071321
Entitled

IT Managed Service and Staff Augmentation Solutions

The following advertisement was placed May 25, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and May 26, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for IT Managed Service and Staff Augmentation Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than July 13, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. A total of 425 parties expressed interest in the solicitation by registering for this opportunity within the portal. The complete list of interested parties is attached to this Comment and Review as Appendix 1.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on July 13, 2021, at 6:05:52 pm CT. Proposals were received from the following:

21Tech, LLC	Interbase Corporation
22nd Century Technologies, Inc.	International Projects Consultancy Services (IPCS) Inc.
3Di, Inc.	ITProfound, Inc.
Abacus Service Corporation	Judge Technical Services, Inc.
Acara Solutions	KSN Technologies, Inc.
Accel BI Corporation	Kyyba Tech, Inc.
ACI Infotech, Inc.	LanceSoft, Inc.
ACNOVATE CORPORATION	LegacyX Software, Inc.

Acro Service Corporation
AgreeYa Solutions, Inc.
AK Strategies, LLC
Akeno, LLC
All About IT, Inc.
Alrek Business Solutions, Inc.
Apex OmniSource, LLC
APEX SYSTEMS, LLC
Arrakis Consulting, LLC
Burgeon IT Services, LLC
Cadence Solutions, Inc.
California Creative Solutions, Inc. (CCS Global Tech)
Cambay Consulting, LLC
CampusWorks, Inc.
CCI Worldwide
CDW Government, LLC
Cerium Networks, Inc.
Clovity, Inc.
Cogent Infotech Corporation
Comcentia
Computer Aid, Inc.
Coolsoft, LLC
COSOURCING PARTNERS
CRYSTAL DATA, LLC
Da Vinci Software Solutions, LLC
Dasro Consulting, Inc.
DatamanUSA, llc
Denysys Corporation
DiLytics Inc.
DW Technology Inc.
Elahi Enterprises, Inc. (Akorbi Workforce Solutions, LLC)
Elite Information Systems & Consulting Inc.
ENA Services, LLC
ePATHUSA
Forum Consulting Services DBA The Forum Group
Forum Info-Tech, Inc.
Fulcrum Digital, Inc.
Global Soft Technologies LLC
HCL America Inc. (HCL Technologies)
HighCloud Solutions, Inc.
Horizon Computer Solutions
Industrial Staffing Serv. Inc. dba Evaluent Talent Solutions
Info Way Solutions
Marco Technologies LLC
menschForce LLC (digiBlitz Labs)
My3Tech, Inc.
Mythics, Inc.
Novacoast, Inc.
Now Micro, Inc.
Omega Solutions, Inc.
OST, Inc.
Paramount Software Solutions, Inc.
Performix
Prelude Systems, Inc.
ProSys Information Systems, Inc.
Protiviti Government Services, Inc. (Robert Half Int'l, Inc.)
PSI INTERNATIONAL, Inc.
Quintel-MC, INC.
Real Time Networks, Inc.
Recruiting Source International, LLC
ResourceX, Inc.
Robert Ferrilli, LLC
RubinBrown, LLP
Sigmaintel, Inc.
Sligo Software Solutions, Inc.
SoftSages, LLC dba SoftSages Technology
Speridian Technologies
Spino, Inc.
Spruce Technology
Stellar Professionals, LLC
Stratice
SVAM International, Inc.
T4S Partners, Inc.
Tallan, Inc.
TeamDynamix, LLC
Tricon Solutions, Inc.
Tri-Force Consulting Services, Inc.
TRIGYN TECHNOLOGIES, INC.
Twinstate Technologies
US Tech Solutions, Inc.
uWork.com Inc. (Covendis)
Vaske Computer, Inc.
VINCOVI Technology Solutions
VortalSoft, Inc.
vTech Solution, Inc
West Pacific Consulting Group Managed Services Inc.

Infojini, Inc.	Winbourne Consulting LLC
INSI CLOUD Inc	Workspend, Inc. (SimplifyVMS)
Insight Global LLC	Zenex Partners, Inc.
Integration Architects Inc. dba AgileGov	Zenith Talent Corporation dba Crowdstaffing

Proposals were reviewed by the Proposal Evaluation Committee:

Chris Robinson, CPSM, Procurement Manager
Greg Grunig, Procurement Lead Analyst
Kim Austin, CPPB, Procurement Lead Analyst
Brandon Town, CPSM, CPSD, Procurement Analyst
Michael Muñoz, CPPB, Procurement Analyst
Carol Jackson, Procurement Analyst
Craig West, Procurement Analyst
Steff Haataja, CPIM, Procurement Analyst
Beverly Hoemberg, Procurement Analyst
Bill Davison, CPPO, NIGP-CPP, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

22nd Century Technologies, Inc. (TSCTI), is a certified MBE providing managed service and staff augmentation services in the US and Canada. Their experience includes delivery of services to a wide range of government and education sector customers by size and geographic region. TSCTI offers Sourcewell participating entities a discounted line-item rate structure with an additional volume discount available.

CDW Government, LLC, offers direct and third-party IT professional and managed services through its engineering, support, and service teams, a variety of "X-as-a-Service" solutions, and contract, contract to hire, and full-time hire staff augmentation solutions. They have 32 service locations in the United States and nine offices in Canada. CDW-G pricing reflects a combination of discounted line-item pricing and solid percentage discount from catalog pricing, as applicable.

Computer Aid, Inc., is a full-service IT managed service and staff augmentation service provider. Their contingent labor services are available through an integrated ecommerce model and the delivery of managed services is supported by service level agreements tailored to meet participating entity needs. CAI develops Sourcewell participating entity pricing by reference to regional tier rates supported by current labor compensation data gathered by the Economic Research Institute.

Infojini, Inc., is a staff augmentation service provider and certified MBE providing on-site, remote, onshore, and offshore delivery options. They have over 700 employees situated in a network of geographically dispersed office locations across the US and Canada, augmented by subcontractors as needed. Infojini pricing encompasses a broad range of job titles at competitive hourly rates, with prompt payment and volume discounts available.


Judge Technical Services, Inc., delivers IT staffing, consulting, and training solutions through its own employees and contractor associates, including many diverse and disadvantaged business partners to meet participating

entity goals and objectives. Their experience includes providing service to a wide spectrum of agency types, sizes, and job order requirements across North America. Judge Technical Services pricing reflects a tiered methodology by contractor level of experience, with available full-time hire and contract-to-hire pricing arrangements.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #071321 to:

- | | |
|---------------------------------|-------------|
| 22nd Century Technologies, Inc. | #071321-CEN |
| CDW Government, LLC | #071321-CDW |
| Computer Aid, Inc. | #071321-CAI |
| Infojini, Inc. | #071321-INF |
| Judge Technical Services, Inc. | #071321-JDG |

The preceding recommendations were approved on September 8, 2021.


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Chris Robinson, CPSM, Procurement Manager

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Greg Grunig, Procurement Lead Analyst


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Kim Austin, CPPB, Procurement Lead Analyst

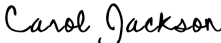
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Brandon Town, CPSM, CPSD, Procurement Analyst

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Michael Muñoz, CPPB, Procurement Analyst

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Carol Jackson, Procurement Analyst

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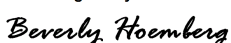
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Craig West, Procurement Analyst

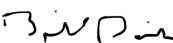
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Steff Haataya, CPIM, Procurement Analyst

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Beverly Hoemberg, Procurement Analyst

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Bill Davison, CPPO, NIGP-CPP, Procurement Analyst

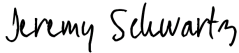
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #071321 for IT Managed Service and Staff Augmentation Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer

APPENDIX 1
Interested Parties List
Table 1 of 4

10059455 CANADA INC.	Ananke, Inc.	Caltalis	Coolsoft LLC
1435222 Alberta Ltd.	Apex OmniSource LLC	Cambay Consulting LLC	COSOURCING PARTNERS
21Tech, LLC	APEX SYSTEMS LLC	Cambria Solutions, Inc.	CREATIVE ENTERPRISE SOLUTIONS LLC
22nd Century Technologies, Inc.	Appddiction Studio, LLC	CampusWorks Inc.	Creative Information Technology, Inc.
3Di, Inc.	Arctic IT	Capital Consulting LLC	Creative Leasing Solutions Inc. dba CLS Management
5G Solutions Inc.	Arrakis Consulting, LLC	Cathyjon Enterprises, Inc.	CRI Advantage, Inc.
7575483 Canada Inc.	Arrow Tech Services Inc.	CCI Worldwide	CRYSTAL DATA LLC
AB2 Consulting, Inc.	Asante Advisors, LLC dba Asante Cloud	CDW CANADA CORP	CSG Government Solutions
Abacus Service Corporation	Atlas Data Systems, LLC dba Atlas	CDW Government LLC	Cyber Experts Corporation
Acara Solutions	ATTAC Group, Inc.	Cerium Networks Inc	Cybertech Engineering Solutions LLC
Accel BI Corporation	Automation and Control Strategies Group, Inc.	CGI Information Systems and Management Consultants Inc.	D.K. Consultants Inc.
ACI Infotech Inc	Avansis, Inc.	CherryRoad Technologies Inc.	Da Vinci Software Solutions, LLC
ACNOVATE CORPORATION	Avenues International Inc	Choice Consultants Inc.	Dasro Consulting Inc.
Acro Service Corporation	Avocette Technologies Inc.	Cistel Technology Inc.	Data Integrity Inc.
Acture Solutions Inc	BidPrime Inc	City 2 City LLC	Data Meaning Services Group Inc
ADGA Consultants Inc.	BIITECH	ClarusTec, Inc.	DatamanUSA, llc
ADO PROFESSIONAL SOLUTIONS INC, JACKSONVILLE FL	Bits in Glass US, Inc.	Clovity, Inc.	DATSON360 LLC
AdvanTech, Inc.	BKY Technologies	Cogent Data Solutions LLC	Datum Consulting Group, LLC.
AgreeYa Solutions, Inc.	Blue Canyon Technologies	Cogent Infotech Corporation	DCi Technology Solutions
AITA Consulting Services Inc	Blue Marble Consulting INC	Comcentia	Denysys Corporation
AK Strategies LLC	BPM Advisors, LLC	CompTech Computer Technologies, Inc.	DevCare Solutions
Akeno LLC	BRAM Canada	Compu-Vision Consulting Inc	DiLytics Inc
Aligned Partner Group LLC	Brandt Information Services, LLC	COMPUNNEL, INC	DISKRITER, INC.
ALIS Software LLC	Briljent, LLC	Computer Aid, Inc	Divurgent, LLC
All About IT Inc	BROADBAND CONNECT LLC	Computer Technologies U.S.A. LLC	DLS Technology Corporation
AllStem Connections, Inc.	Burgeon IT Services LLC	Computer Technology Services	DONIA LLC
Alrek Business Solutions Inc.	C&S Jones Group LLC	Comtech LLC	Double Line, Inc.
Altis Human Resources Inc.	Cadence Solutions Inc.	Connex Services US Inc.	Drake International Inc.
American Unit Inc	California Creative Solutions Inc. (CCS Global Tech)	Continental Resources, Inc.	Drevol Inc
Ana-Data Consulting, Inc.	Calsoft Labs Inc	ConvergeOne	DW Technology Inc.

APPENDIX 1
Interested Parties List
Table 2 of 4

Edify Technologies Inc.	Gateway Solutions, Inc	IncubeHub	IT Trailblazers LLC
EKI-Digital	GenSigma LLC	Indotronix International Corporation	Itechra Inc.
Elahi Enterprises, Inc.	Genuent Global LLC	Industrial Staffing Services, Inc.	ITProfound Inc
Elantis Solutions Inc.	Global Information Technology Resources, Inc.	Info Way Solutions	iVedha Inc.
Elite Information Systems & Consulting Inc.	Global Soft Technologies LLC	Infojini, Inc.	Ivoxy Consulting Inc.
ENA Services, LLC	Global Solutions Group, Inc.	InfoPeople Corporation	J29 Inc.
Entellimetrix LLC	GLOWIZ INC	Informatic Technologies Inc	Jackie Gates IT Consulting Services, LLC
ePATHUSA	GNC Consulting, Inc.	Information Resource Group, Inc.	JSM Consulting Inc.
Epik Solutions	Guidesoft, Inc.	Infosmart Technologies Inc	Judge Technical Services, Inc
ePlus Technology, inc.	HB COMPUTERS INC	Infotek Consulting Services Inc.	JW Affinity IT, LLC
eRepublic, Inc.	HCL America Inc.	InGenesis, Inc.	K13 Inc.
ERPA	HexaCorp LLC	innoSoul, Inc.	Karma Consulting Inc
ESTI Consulting Services	HighCloud Solutions, Inc.	Innocee Consulting LLC	Kastech Solutions LLC
ESX Technology Solutions	Hillman Audio Video Inc	INNOZA TECH LLC	kelly technology
ESYSTEMS, INC.	Horizon Computer Solutions	INSI Cloud Inc	Kelyn Technologies
Exist Management LLC	HORNE LLP	Insight Global LLC	KNS IT Group Inc
Experis Inc.	HS Solutions	Inspiration Global, LLC.	Koloa Solutions Inc
Experteers Corporation	HTC Global Services, Inc.	InstantServe LLC	KPMG LLP
FBD Associates Inc.	HyperGen Inc.	InSync Systems Inc.	KSN Technologies Inc
FCI Accelerated Solutions	I.Y.B. Consultants LLC	Integration Architects Inc. dba AgileGov	Kyyba Tech Inc
Ferrilli	I2U SYSTEMS INC	Integriti Group Inc.	Lakeshore Learning Materials
Flysoft Inc	Ian Martin Limited	Intellex Systems Inc.	LanceSoft Inc
Focus Systems Inc.	IBM	Intellyk Inc	Layer 7 Data Solutions LLC
Forum Consulting Services DBA The Forum Group	IBM Canada	Interbase corporation	LegacyX Software Inc
Forum Info-Tech, Inc	IC 360 Solutions Inc.	Intermountain Technology Group dba/ ZAACT Consulting	Levio Consulting
FrameWorks IoT Inc.	iCollaboration, Inc.	International Projects Consultancy Services (IPCS) Inc.	Level, Inc.
Franklin Fitch Inc	IDC Technologies Inc.	ISA Cybersecurity Inc.	Lexcom Systems Group Ltd.
Fujitsu America Inc	Idestini	ISSQUARED, Inc	LN2S CONSULTING L.L.C.
Fulcrum Digital, Inc.	IIT Inc	Istonish, Inc.	Logixservice Inc
FuseForward Solutions Group	iKW Solutions	IT Mantra, LLC.	Long View Systems Corporation

APPENDIX 1
Interested Parties List
Table 3 of 4

M-Square Systems Inc	onpoint insights lcc	Rackspace Government Solutions, Inc.	Sierra-Cedar, LLC
Managing Information Systems 3 inc.	OnX Enterprise Solutions Ltd.	RADgov, Inc.	Sigmaintel Inc.
Marco Technologies LLC	OQPoint llc	Randstad Technologies (a division of Randstad Interim Inc.)	Signetcyber LLC
Maritz Consulting Group Inc.	OST Inc.	Raymond Chabot Grant Thornton Consulting Inc.	SILICON TECHLAB PRIVATE LIMITED
MBI, LLC	Overview Technology Solutions Inc.	RCI Technologies	Silver Creek Software Ltd.
menchForce LLC	PANTHEON INC.	Real Time Networks Inc.	Sligo Software Solutions Inc.
Mera Development Corp.	Pantheon Odyssey Technologies Ltd.	Recruiting Source International LLC	Smart IMS, Inc
Meta IT LTD.	Paramount Software Solutions, Inc	Resourcecx Inc	SoftHQ Inc
Microserve	Pathway Communications	RESPEC Company, LLC	SoftSages LLC dba SoftSages Technology
MISICOM Inc.	Performix	RICEFW Technologies Inc	Software Engineering Services
MRF Geosystems Corporation	Phoenix Business Inc.	Ricoh Canada / Tammy Klym-Wolfe	Software People, Inc.
Muzzi Enterprise Inc	Pictograph Designs, Inc.	RK Consultancy Services, Inc.	Solvera Solutions
My3Tech Inc	Prelude Systems Inc	RO IT SOLUTIONS, LLC	Sonus Software Solutions Inc
Mythics, Inc.	PREMIER STAFFING SOURCE, INC.	RoadBotics	Source Consulting LLC
Network Solutions and Technology	PriceSenz LLC	Robert Ferrilli, LLC	Sparkle Genius LLC
Next Generation Technology Inc	Prism Network Solutions LLC	Rogers Communications	SpearMC Consulting, Inc.
Next Level Business Services, Inc.	Privity Systems Inc	Rose International	Special Situations Group Inc.
nextSource, Inc.	Procom Consultants Group LTD	Rotator Staffing Services, Inc.	Speridian Technologies
Nova Networks Inc.	Procom Services America, Inc	RSM Canada	Speridian Technologies Canada Inc.
Novacoast, Inc.	Productive Online Corporation	RubinBrown LLP	Spino Inc
Novalink Solutions LLC	Project Consulting Group	S H Infotech Inc	Spruce Technology
Now Micro Inc	ProKarma, Inc	Saskatchewan Telecommunications	SRA Staffing Solutions
NPA Computers, Inc.	Prominent	Saxon Global	Stellar Professionals LLC
NXT Level Technologies, LLC	ProSys Information Systems, Inc.	SDI Presence LLC	Stellar Services, Inc.
Object Technology Solutions, Inc.	Protiviti Government Services, Inc.	Serenity Infotech, Inc.	Strategic Partnerships, Inc.
Off-Site Services, Inc.	PSI INTERNATIONAL, Inc.	Serigor Inc	Strategic Systems, Inc.
Omega Solutions Inc	QA Consultants	Sharpedge Solutions Inc	Stratice
On Line Support	Quality and Assurance Technology	Sierra Digital, Inc	SUCCESS Office Systems
One Diversified Audio Visual Canada Ltd	Quantum Management Services Limited	Sierra Experts, Inc.	SUNPLUS DATA GROUP, INC.
Online Enterprises Inc. dba Online Business Systems	Quintel-MC, INC	Sierra Systems Group Inc.	SVAM International Inc.

APPENDIX 1
Interested Parties List
Table 4 of 4

Sybyte Technologies Inc.	The Jonah Group Ltd	Upstream Global Services, Inc	West Pacific Consulting Group Managed Services Inc.
SyLogix Consulting Inc.	TokuSaku Incorporated	US Tech Solutions, Inc.	Wildcard Corp.
Syntrex Technologies Inc.	Toll International LLC	uWork.com, Inc.	Winbourne Consulting LLC
System Soft Technologies, LLC	TRC Companies	V Group Inc.	Windows Management Experts Inc
T.E.S. Contract Services Inc.	Treinen Associates, Inc.	V3iT Consulting, Inc.	Workspend, Inc.
T4S Partners, Inc	TRG, INC	Valencia IIP Advisors Limited	WorkTalent LLC
TALENT Technical Services, Inc.	Tri-Force Consulting Services Inc	Vantix Systems Inc	World Wide Technology
Tallan Inc	Tricon Solutions Inc.	Vaske Computer Inc.	WSG Systems Corp.
TeamDynamix LLC	Trifecta Networks	VDart Inc.	Xenon Services LLC
Tech Talent South, LLC	TRIGYN TECHNOLOGIES, INC.	Veris Inc.	Xigent Solutions
Tech Valley Talent	Triveni IT	VINCOVI Technology Solutions	Your Web Design Firm Inc. (DBA Zoombha)
TEEMA Solutions Group Inc.	Tryfacta, Inc.	Virtelligence, Inc.	Zencon Group Inc.
TEKsystems	Tundra Technical Solutions Inc.	VortalSoft, Inc.	Zenex Partners, Inc.
Telnet, Inc	Twinstate Technologies	VSVTECH INC.	Zenith Talent Corporation
Tevora Business Solutions Inc	Twinstate\\Voice.Data.Video	vTech Solution Inc	
THE EVOLVERS GROUP, L.P.	TxMQ, Inc	WadiTek LLC	
The Informatics Applications Group, Inc.	Unique System Skills, LLC	WBM Technologies Inc.	